

*RVAR in
conjunction
with VAR
Presents....*

GRI 413 PSYCHOLOGY OF THE SALE

APRIL 15TH
RVAR OFFICE 8AM-5PM
(sign in starts at 7:30am)



INSTRUCTOR KEITH KREUER

OPTIONAL COURSE

This session covers communications and negotiation techniques to help close more deals. Learn how to identify different personality types, body language and effective negotiation strategies.

Early-Bird Registration
\$90 until April 5th
After April 5th \$105
(onsite registration if space permits)

Register 3 ways!

-  **Register online rvar.com**
-  **Fax in registration to RVAR**
-  **Mail in registration to RVAR**

Registration form on the back



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